

Take Shape For Life Compensation Plan

Rank	Client Support Commissions*	Growth Bonus**	Generation Bonus - 1st Generation	Generation Bonus - 2nd Generation	Generation Bonus - 3rd Generation	Generation Bonus - 4th Generation	Generation Bonus - 5th Generation	Elite Leadership Bonus - National Director****	Elite Leadership Bonus - Global Director****	Elite Leadership Bonus - Presidential Director****
Health Coach	15%**	-	-	-	-	-	-	-	-	-
Fast Track Coach	20%	-	-	-	-	-	-	-	-	-
Senior Coach		10%	-	-	-	-	-	-	-	-
Manager		15%	-	-	-	-	-	-	-	-
Assistant Director		20%	-	-	-	-	-	-	-	-
Director		25%	-	-	-	-	-	-	-	-
Executive Director		30%	-	-	-	-	-	-	-	-
Regional Director			6%	5%	-	-	-	-	-	-
National Director			6%	5%	5%	-	-	1%	-	-
Global Director			6%	5%	5%	4%	4%	1%	1%	-
Presidential Director			6%	5%	5%	4%	4%	1%	1%	1%

*Client Support Commissions are paid on adjusted retail dollar volume. All compensation bonuses are paid on Commissionable Volume (CV), which is currently approximately 50% of the adjusted retail dollar amount.

** Begin earning at 15% of adjusted retail dollar volume, but move up to 20% of adjusted retail dollar volume based on performance.

***Percentages represent maximum payouts on front-line HCs and Clients. On orders placed by Clients or HCs below your front-line, you earn the difference in the percentage between your rank and the rank of the HC below you.

****Leadership Bonuses are paid on overall CV to the second Leader in the organization at or above your current rank.

Other Opportunities to Earn

Client Acquisition Bonus (CAB)	Develop 5 personally-sponsored Clients and \$1000* in orders within your first 30 days to receive a \$100 bonus
Assist Bonus	Earn a matching \$100 bonus by helping your new Health Coach earn his/her CAB.**
Rolling Consistency Bonus	Earn up to an additional \$1000 every three months on orders placed by personally-sponsored Clients and Health Coaches.***

*Order total minimum depends on enrollment option.

**If you are Assist Qualified.

***Must maintain a minimum of \$2000 front-line volume for three months to be eligible for bonus.